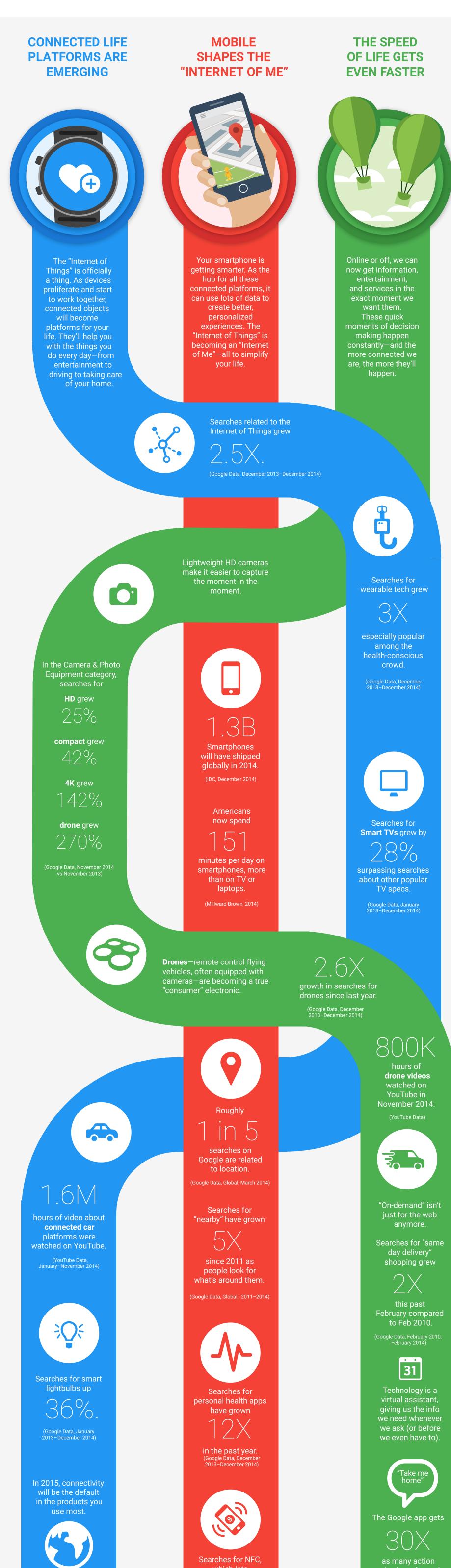
TOP 3 TECH TRENDS

MARKETERS SHOULD WATCH IN 2015

At the start of every year, we all try to predict what's to come. What trends will shape the industry? What technologies will people embrace? While we don't have crystal balls, we do have search data. And as a vast collection of consumer intentions, it can be a great bellwether of trends. We looked at searches on Google and dug through industry research to see what's actually catching on.



which lets queries by voice as by smartphones "talk to" objects, have grown And it sends automatic alerts if connected things will

in four years.

(Google Data, 2011–2014)

WHAT THIS MEANS FOR MARKETERS

create more data—use it to

be in use globally in

2015, up 30% year over year.

Connected objects will

create better experiences. Make recommendations based on preferences. Tap into **programmatic** technology to deliver relevant ads in real time. Use data-driven insights to up your customer service

game.

The **mobile device** is the remote control for our lives. Make sure consumers have a great experience with your brand on their smartphone. Use context to make it even better-content about their location, ads with local inventory, one-click ordering. Consumers expect to get what they want in the moment they want it. Think about what this means for your business-24/7 customer support? On-demand delivery? A more comprehensive keyword strategy? Make interactions as fast, simple, and easy as possible and make sure they are useful in all the moments

that matter.

typing.

there's a traffic jam on your commute (and a

route around it).

(Google Data, Global, October 2014)